

District No. 1 - Ronald Williams  
District No. 2 - Rusty DePratter  
District No. 3 - Jody DuPree  
District No. 4 - Stephen E. Bailey  
District No. 5 - Scarlet P. Frisina



**BOARD OF COUNTY COMMISSIONERS • COLUMBIA COUNTY**

**MEMORANDUM**

**TO:** Board of County Commissioners  
**FROM:** Dale Williams, County Manager *[Signature]*  
**DATE:** November 17, 2011  
**SUBJECT:** Economic Development Director Position

Board approval to hire Jesse Quillen as Columbia County Economic Director at the following terms and conditions is requested:

Salary	\$110,000.00
FICA (plus Medicare)	\$ 8,415.00
Retirement	\$ 5,401.00
Insurance	<u>\$ 5,274.00</u>
	\$129,090.00

(\*NOTE\*) The current budget for salaries in the Economic Development Department budget is \$157,702.

Other conditions are as follows:

- 1.) Waiver of the 90 day "effective" date for health insurance.
- 2.) Moving expenses not to exceed \$10,000 (payment to be made based on the lower of three quotes.)
- 3.) First date of employment will be December 5, 2011.

XC: Michele Crummitt, Human Resources Director

## **Jesse W. Quillen**

18571 Jordan St., Chatom, AL

Phone: (251) 454-3525 cell

Phone: (251) 847-2810 work

Email: [jquillen@mobilechamber.com](mailto:jquillen@mobilechamber.com)

**Professional with 10 years of public administration, community, business and political leadership experience including project management**

### **EDUCATION**

MA University of Southern Mississippi  
Master of Science in Economic Development,

BA University of Mississippi  
Bachelors of Business Administration

### **SIGNIFICANT ACCOMPLISHMENTS:**

- **Leadership and political**
  - Elected Mayor, 1999; Re-elected 2001 and 2005
  - Mississippi Municipal League Board of Directors
- **Management**
  - Owned & operated \$2 million dollar insurance agency
  - Oversight of \$2 million dollar municipal budget and seven departments
- **Communication**
  - Established key local, regional, state, and federal relationships
  - Grew EDO across county lines and built true regional partnerships

### **WORK EXPERIENCE:**

- Mobile Area Chamber of Commerce, 2008 – present
  - Director, Washington County Economic Development Initiative
  - 2010: Announced Washington County Business Park Development
  - 2011: Announced SET Enterprises steel processing facility, \$12 Million Capital Investment & 30 Employees
  - 2011: Announced Reopening of Tate & Lyle's Splenda facility, \$30 million additional investment and 100 jobs
- Elected Mayor, City of Bruce, 1999
  - Achieved Land Use Planning and completed Comprehensive Plan
  - Initiated racial reconciliation
  - Retained local business via negotiations with various State and Federal agencies
- Bruce Insurance Agency, 1981-2003
  - Agency relationship evolved from sales to co-ownership and ultimately to sole-owner
  - Responsibilities Included: Sales, Marketing, Customer Service, Payables, Receivables, Personnel, and Budgeting

**Jesse W. Quillen**  
**Resume**  
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**CERTIFICATIONS:**

- Certified Insurance Counselor designation, 1986
- National Development Council's Economic Development Finance Professional designation (EDFP), 2007
- Certified Economic Developer (CEdC) – All core course completed 2011

**COMMUNITY AND CIVIC AFFAIRS:**

- Mississippi Municipal League Board of Directors
- Co-founder: Calhoun County Economic Development Association
- Co-founder: Washington County Chamber of Commerce

**PROFESSIONAL AFFILIATIONS:**

- Economic Development Association of Alabama
- Southern Economic Development Council
- International Economic Development Council

**REFERENCES:**

- Available upon request